

Wholesale & Pharmacy Services Guide

Five Flavors Herbs is proud to serve practitioners with diverse approaches to formulation and dispensing. This guide is designed to help you discover which service, wholesale or pharmacy, is best for you and your practice.



Area	Pharmacy	Wholesale
Process	<ol style="list-style-type: none"> 1. Practitioner submits order via online portal. Log in or register here: https://www.fiveflavorsherbs.com/practitioner-login. Custom formulas, as well as some products, can be ordered through the online portal. 2. Practitioner may apply a mark-up to the order, so the sale benefits them as well as Five Flavors. Practitioner mark-up can be used to purchase items or be cashed out. 3. Email &/or text is sent to patient, who pays online via a payment link. Practitioners can also pay, if they'd like. 4. Pharmacy assembles formula. 5. Patient is notified when their order is ready to pick up, or receives a tracking notification if formula is shipped out directly to the patient. 	<ol style="list-style-type: none"> 1. Practitioner submits order via email or using the webstore at https://fiveflavorsherbs.com/login.php. 2. Five Flavors assembles order. 3. Order is shipped to practitioner, who is billed upon shipment. 4. Practitioner receives: <ol style="list-style-type: none"> a. Bulk tincture that they dispense into smaller bottles for their patients as needed &/or b. Large custom formulas they hand off directly to their patients &/or c. Five Flavors or TCM formulas in 2oz or 16oz bottles to sell retail-style to patients 5. Practitioner collects payment from patient for tincture.
Pricing	<ol style="list-style-type: none"> 1. Formulas have retail level pricing. 2. The cost of the formula depends on the constituents and their relative volumes, as well as the overall size of the formula 	<ol style="list-style-type: none"> 1. Prices are 40-50% off retail. 2. Formulas and single herb extracts priced according to a tier system. 3. Most custom formulas are tier 3, so there is consistent pricing across formulas. 4. Five Flavors & TCM 2 and 16oz formulas available.
Restrictions	<ol style="list-style-type: none"> 1. Minimum tincture formula size is 2oz. 2. No minimum order price. 	<ol style="list-style-type: none"> 1. Minimum size (bulk extract) 8oz minimum. Custom formula size 32oz. 2. Number of herbs/formula limited-32oz: up to 12 herbs, 13+ herbs: must order 1 gallon. 3. Minimum order level is \$200. 4. Free shipping over \$500
Services	<ol style="list-style-type: none"> 1. Our system coordinates with patients to accept payment and offers ability to markup formulas and receive that money accredit. 2. System notifies the patient when their order is ready for pick up or sends them package tracking when being shipped. 3. System stores refill information so patient can call to reorder. 4. We drop ship directly to patients. 5. Large selection of tincture, granule, or raw herb available 	<ol style="list-style-type: none"> 1. Practitioner submits and pays for orders. 2. We ship the entire order to the practitioner. 3. No patient interface.
Timeline	<ol style="list-style-type: none"> 1. Order mixed and ready to pick up or ship 24 hours from time of payment 	<ol style="list-style-type: none"> 1. Minimum 48 hours, often longer.